

**UNITED FOOD AND COMMERCIAL WORKERS
AND FOOD EMPLOYERS LABOR RELATIONS ASSOCIATION
LEGAL BENEFITS FUND
THIRTY-FIFTH ANNUAL REPORT
JANUARY 1, 2016 - DECEMBER 31, 2016**

**AKMAN & ASSOCIATES, LLC
Creighton, Circa 1832
1402 Front Avenue
Lutherville, MD 21093**

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INTRODUCTION

Enclosed herewith is the Thirty-Fifth Annual Report submitted by Akman & Associates for the United Food & Commercial Workers and Food Employers Labor Relations Association Legal Benefits Plan; however, this is the first Annual Report for the combined Locals 27 and 400 as prepared by the firm of Akman & Associates. On April 1, 2016, Akman & Associates became the prepaid legal services provider for those members of Local 400, in addition to the membership of Local 27, for which Akman & Associates has been providing prepaid legal benefits since 1981. The enclosed statistical data encompasses the reporting period of January 1, 2016 - December 31, 2016.

FACILITIES

Akman & Associates has spent considerable time researching the area of prepaid legal benefits. Our research has shown that in order to assure the delivery of adequate and competent legal services, the services must be easily accessible to participants. Presently, the firm maintains seven offices across the State of Maryland, one office in the District of Columbia and one office in the State of Virginia for the participants' convenience. They are as follows:

MARYLAND

Lutherville/Towson

1402 Front Avenue
Lutherville, Maryland 21093

Landover

8400 Corporate Drive, Suite 230
Landover, Maryland 20785

Baltimore

300 E. Lombard Street, Suite 1100
Baltimore, Maryland 21202

Salisbury

208 W. Main Street, Suite 212
Salisbury, Maryland 21801

Frederick

410 W. Patrick Street
Frederick, Maryland 21701

Bel Air

3 Vale Rd #200
Bel Air, Maryland 21014

Annapolis

1997 Annapolis Exchange Parkway
Suite 300
Annapolis, Maryland 21401

VIRGINIA

2560 Huntington Avenue, Suite 202
Alexandria, Virginia 22303

DISTRICT OF COLUMBIA

20 F Street, NW, 7th Floor
Washington, DC 20001

REFERRAL PROVIDERS IN CENTRAL VIRGINIA

Local 27 and Local 400 membership in Virginia is mostly concentrated in the Northern Virginia area; however, Akman & Associates has found that there are members who reside or have legal matters in Virginia outside of the Northern district. As a result, Akman & Associates has established retainer or fee or services agreements with a law firm that maintains five offices in the Central area of Virginia:

CRAVENS & NOLL, PC

Chesterfield Office:

9011 Arboretum Parkway
Suite 200
Richmond, VA 23236

Henrico Office:

4551 Cox Road
Suite 120
Glen Allen, Virginia 23060

Tri-Cities Office:

456 Charles Dimmock Pkwy
Suite 7
Colonial Heights, VA 23834

Luray Office

7 Campbell Street
St. Luray, VA 22835

Harrisonburg Office:

1400 South Main Street
Harrisonburg, VA 22801

REFERRAL PROVIDERS OUTSIDE OF MARYLAND, DC & VIRGINIA

Local 27 and Local 400 membership is geographically located in three states outside of Maryland, the District of Columbia and Virginia. Local 27 and Local 400 participants are also eligible for services in Pennsylvania, Delaware and West Virginia. Therefore, Akman & Associates has established retainer or fee for services agreements with attorneys in those States to provide quality and accessible services to participants. The following is a list of the out of state providers:

DELAWARE

David D. Finocchiaro, Esquire
7 W. Commerce Street
Smyrna, Delaware 19977

Michael F. McGroerty, Esquire
110 N. Pine Street
Seaford, Delaware 19973

Philip J. Facciolo, Jr., Esquire
Figliola & Facciolo
1813 Marsh Road
Wilmington, Delaware 19810

Vivian A. Houghton, Esquire
800 N. West Street, 2nd Floor
Wilmington, Delaware 19801

Jayce R. Lesniewski, Esquire
1073 S. Governors Avenue
Dover, Delaware 19904

PENNSYLVANIA

Kevin Robinson, Esquire
60 E Middle Street
Gettysburg, PA 17325

Greg Hazlett, Esquire
7 West Main Street
Mechanicsburg, Pennsylvania 17055

WEST VIRGINIA

Patricia Kurelac, Esquire
603 Morton Avenue
Moundsville, West Virginia 26041

CHART I
CASES OPENED
JANUARY 1, 2016 - DECEMBER 31, 2016

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL	2015 TOTAL
Family	12	12	12	105	113	100	120	113	119	125	121	113	1065	165
Probate	5	3	4	15	13	13	9	12	15	16	14	15	134	50
Estate Planning	21	14	13	52	75	93	117	134	119	123	114	130	1005	151
Negligence	4	3	4	12	21	19	18	17	16	17	17	24	172	46
Real Estate	6	7	11	33	29	43	32	35	33	27	25	23	304	80
Consumer	17	20	17	86	97	102	103	102	118	126	121	103	1012	218
Criminal	9	12	9	20	23	18	20	28	26	28	30	23	246	132
Traffic	10	9	10	32	39	30	38	35	40	45	33	43	364	115
L/T	6	5	7	17	19	26	20	15	25	24	27	26	217	56
Admin**	58	67	72	5	9	9	11	10	11	14	15	11	292	789
Juvenile	3	4	5	9	8	12	9	11	10	12	14	13	110	45
TOTAL	151	156	164	386	446	465	497	512	532	557	531	524	4921	1847

** 01/16-03/16 - PRIOR TO ACQUISITION OF LOCAL 400, THESE FIGURES REPRESENT T-CASES

CHART II

PERCENTAGE OF UTILIZATION BY CATEGORY OF LAW JANUARY 1, 2016 - DECEMBER 31, 2016

Category of Law	Total Number of Cases	Percentage	2015 Percentage
Family	1065	21.64%	9.45%
Probate	134	2.72%	2.72%
Estate Planning	1005	20.42%	8.06%
Negligence	172	3.50%	2.78%
Real Estate	304	6.18%	4.06%
Consumer	1012	20.56%	11.34%
Criminal	246	5.00%	6.67%
Traffic	364	7.40%	8.06%
Landlord/Tenant	217	4.41%	2.61%
Admin **	292	5.93%	41.52%
Juvenile	110	2.24%	2.72%
TOTAL	4921	100.00%	100.00%

** 01/16-03/16 - PRIOR TO ACQUISITION OF LOCAL 400, THESE FIGURES REPRESENT T-CASES

CHART III

ATTORNEYS' HOURS

JANUARY 1, 2016 - DECEMBER 31, 2016

CAT.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL	2015 TOTAL
Domestic	205.45	215.90	213.35	583.15	634.35	633.80	673.95	721.60	743.35	679.10	669.40	618.55	6591.95	2603.40
Probate	79.35	58.65	58.25	61.85	107.65	95.15	77.35	95.95	87.35	78.55	67.95	75.40	943.45	861.10
Estate Planning	49.25	40.60	45.50	158.70	183.75	215.05	235.00	258.00	212.15	226.10	234.40	258.50	2117.00	582.55
Negligence	54.85	51.75	48.75	67.95	64.95	66.15	68.30	66.55	66.75	57.40	62.00	72.40	747.80	644.85
Real Estate	21.95	27.75	35.95	146.35	117.10	170.15	132.85	131.25	119.55	133.50	118.65	133.70	1288.75	423.00
Consumer	181.40	168.85	151.20	770.40	639.20	660.20	654.40	629.40	705.70	727.25	710.10	691.55	6689.65	2174.20
Criminal	60.75	71.50	65.20	257.55	274.55	218.65	208.55	225.85	206.00	242.00	236.40	211.15	2278.15	790.45
Traffic	67.95	68.15	57.95	239.35	260.50	207.35	215.70	186.25	208.80	238.25	247.65	277.80	2275.70	903.70
L/T	25.40	20.70	31.25	44.90	57.00	81.30	61.55	44.10	71.40	64.15	96.60	87.15	685.50	250.20
Admin**	39.85	43.45	36.90	15.95	30.25	33.70	41.70	41.75	37.55	42.80	34.85	29.40	428.15	539.90
Juvenile	15.55	18.75	26.15	33.55	31.85	47.65	43.05	45.05	41.65	46.05	43.25	75.50	468.05	286.45
TOTAL	801.75	786.05	770.45	2379.70	2401.15	2429.15	2412.40	2445.75	2500.25	2535.15	2521.25	2531.10	24514.15	10059.80

** 01/16-03/16 - PRIOR TO ACQUISITION OF LOCAL 400, THESE FIGURES REPRESENT T-CASES

CHART IV

PARALEGALS' HOURS
JANUARY 1, 2016 - DECEMBER 31, 2016

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL	2015 TOTAL
Domestic	200.15	211.35	186.15	528.10	562.15	565.30	587.10	533.55	576.50	564.65	647.45	600.45	5762.90	2289.95
Probate	98.00	63.35	79.75	116.25	143.40	149.35	129.75	118.90	99.35	94.65	97.10	106.35	1296.20	979.80
Estate Planning	40.85	44.90	48.60	197.95	222.80	228.90	242.30	267.40	226.90	267.80	248.50	225.60	2262.50	462.60
Negligence	64.15	65.65	56.15	59.30	90.50	84.15	70.60	70.35	64.95	80.10	75.20	80.40	861.50	773.20
Real Estate	14.90	13.65	25.20	107.60	85.95	112.10	79.45	79.40	67.90	76.60	66.60	66.40	795.75	279.05
Consumer	130.65	149.70	131.80	425.35	398.30	417.20	484.45	463.40	517.75	504.75	495.75	448.30	4567.40	1642.50
Criminal	28.15	32.25	24.55	12.90	15.25	15.25	28.00	44.60	31.65	34.70	27.80	19.90	315.00	314.90
Traffic	21.15	23.55	28.80	18.00	27.35	38.45	49.25	40.25	36.50	42.00	27.40	23.80	376.50	344.05
L/T	15.55	14.30	21.55	15.65	21.05	32.15	35.80	16.45	28.05	25.70	35.60	42.50	304.35	194.35
Admin**	22.70	24.00	40.25	2.00	7.95	12.35	15.05	16.60	11.10	21.40	18.00	13.05	204.45	492.40
Juvenile	4.90	5.80	14.75	2.70	5.20	6.55	7.65	7.75	5.40	7.75	11.30	8.45	88.20	98.80
TOTAL	641.15	648.50	657.55	1485.80	1579.90	1661.75	1729.40	1658.65	1666.05	1720.10	1750.70	1635.20	16834.75	7871.60

** 01/16-03/16 - PRIOR TO ACQUISITION OF LOCAL 400, THESE FIGURES REPRESENT T-CASES

CHART V

PERCENTAGE OF ATTORNEYS' HOURS
BY CATEGORY OF LAW
JANUARY 1, 2016 - DECEMBER 31, 2016

Category of Law	Total Number of Hours	Percentage	2015 Percentage
Family	6591.95	26.89%	25.88%
Probate	943.45	3.85%	8.56%
Estate Planning	2117.00	8.64%	5.79%
Negligence	747.80	3.05%	6.41%
Real Estate	1288.75	5.26%	4.20%
Consumer	6689.65	27.29%	21.61%
Criminal	2278.15	9.29%	7.86%
Traffic	2275.70	9.28%	8.98%
L/t	685.50	2.80%	2.49%
Admin**	428.15	1.75%	5.37%
Juvenile	468.05	1.91%	2.85%
TOTAL	24514.15	100.00%	100.00%

** 01/16-03/16 - PRIOR TO ACQUISITION OF LOCAL 400, THESE FIGURES REPRESENT T-CASES

CHART VI

PERCENTAGE OF PARALEGALS' HOURS
BY CATEGORY OF LAW
JANUARY 1, 2016 - DECEMBER 31, 2016

Category of Law	Total Number of Hours	Percentage	2015 Percentage
Family	5762.90	34.23%	29.09%
Probate	1296.20	7.70%	12.45%
Estate Planning	2262.50	13.44%	5.88%
Negligence	861.50	5.12%	9.82%
Real Estate	795.75	4.73%	3.55%
Consumer	4567.40	27.13%	20.87%
Criminal	315.00	1.87%	4.00%
Traffic	376.50	2.24%	4.37%
L/T	304.35	1.81%	2.47%
Admin**	204.45	1.21%	6.26%
Juvenile	88.20	0.52%	1.26%
TOTAL	16834.75	100.00%	100.00%

** 01/16-03/16 - PRIOR TO ACQUISITION OF LOCAL 400, THESE FIGURES REPRESENT T-CASES

CHART VII

SURCHARGES

JANUARY 1, 2016 - DECEMBER 31, 2016

	DOMESTIC	OTHER	TOTALS	2015 TOTALS
JANUARY	\$2,126.75	\$0.00	\$2,126.75	\$892.50
FEBRUARY	\$1,950.00	\$0.00	\$1,950.00	\$1,171.25
MARCH	\$1,197.50	\$0.00	\$1,197.50	\$1,363.75
APRIL	\$2,182.50	\$0.00	\$2,182.50	\$1,063.75
MAY	\$2,870.00	\$0.00	\$2,870.00	\$911.25
JUNE	\$2,634.20	\$0.00	\$2,634.20	\$1,921.25
JULY	\$2,587.15	\$0.00	\$2,587.15	\$2,168.75
AUGUST	\$2,920.00	\$0.00	\$2,920.00	\$1,467.50
SEPTEMBER	\$4,341.65	\$0.00	\$4,341.65	\$2,212.50
OCTOBER	\$3,028.50	\$0.00	\$3,028.50	\$2,108.25
NOVEMBER	\$3,659.00	\$0.00	\$3,659.00	\$1,561.25
DECEMBER	\$2,726.25	\$0.00	\$2,726.25	\$1,946.25
YEAR TOTAL	\$32,223.50	\$0.00	\$32,223.50	\$18,788.25

CHART VIII
STATISTICAL COMPARISON
BY YEAR

YEAR	TOTAL ATTORNEY HOURS	MONTHLY AVERAGE	TOTAL PARALEGAL HOURS	MONTHLY AVERAGE	TOTAL CASES	MONTHLY AVERAGE	MEMBERS MONTHLY AVERAGE	UTILIZATION
2006	14363.40	1196.95	10596.90	883.08	1663	139	7699	21.28%
2007	14019.85	1168.32	10671.35	889.28	1685	140	7524	21.44%
2008	11529.05	960.75	9095.60	757.97	1575	131	7372	18.17%
2009	11516.80	959.73	9103.75	758.65	1422	119	7350	18.22%
2010	14150.20	1179.18	11228.05	935.67	1675	140	7673	21.47%
2011	13401.70	1116.81	11208.98	934.08	1526	127	7029	22.53%
2012	12216.95	1018.08	10163.02	846.92	1770	148	5927	24.32%
2013	11874.35	989.53	9732.90	811.08	1975	165	5218	26.74%
2014	10553.35	879.45	8695.35	724.61	1799	150	5570	22.22%
2015	10059.80	838.32	7871.60	655.97	1847	154	5272	22.14%
2016	24514.15	2042.85	16834.75	1402.90	4921	410	11934	24.71%

CHART IX

UTILIZATION AND CAP FIGURES PER MONTH - 2016

MONTH	UTILIZATION	CAP
JANUARY	0.23	\$89.20
FEBRUARY	0.23	\$89.94
MARCH	0.23	\$89.80
APRIL	0.21	\$96.46
MAY	0.22	\$94.83
JUNE	0.22	\$93.03
JULY	0.23	\$91.55
AUGUST	0.23	\$90.82
SEPTEMBER	0.24	\$88.93
OCTOBER	0.24	\$86.66
NOVEMBER	0.25	\$85.86
DECEMBER	0.25	\$89.00
YEAR AVERAGE	0.23	\$90.23